

Common Federal Procurement Acronyms

ACO – Administrative Contracting Officer	EO – Executive Order
ATO – Authority to Operate	EPA – Economic Price Adjustment
B&P – Bid and Proposal	eSRs – Electronic Subcontracting Reporting System
BAA – Broad Agency Announcement	FAR – Federal Acquisition Regulation
BAFO – Best and Final Offer	FAS – Federal Acquisition Service
BD – Business Development	FFP – Firm Fixed Price
BDO – Blanket Delivery Order	FMV – Fair Market Value
BOA – Basic Ordering Agreement	FOIA – Freedom of Information Act
BPA – Blanket Purchase Agreement	FOUO – For Official Use Only
CA – Cooperative Agreement	FPR – Final Proposal Revision
CAC – Common Access Card	FSC – Federal Supply Code (Class)
CAS – Cost Accounting Standards	GAO – Government Accountability Office
CDRL – Contract Data Requirements List	GFE – Government Furnished Equipment
CFR – Code of Federal Regulations	GFM – Government Furnished Materials
CLIN – Contract Line Item Number	GFP – Government-Furnished Property
CMMC – Cybersecurity Maturity Model Certification	GOCO – Government Owned, Contractor Operated
CO – Contracting Officer	GWAC – Government-wide Acquisition Contract
COC – Certificate of Competency	HCA – Head of Contracting Activity
CONUS – Continental United States	HUBZone – Historically Underutilized Business Zones
COR – Contracting Officer Representative	IDIQ – Indefinite Delivery Indefinite Quantity
COTR – Contracting Officer’s Technical Representative	IFB – Invitation for Bids
COTS – Commercial Off-the-Shelf	IG – Inspector General
CPAF – Cost Plus Award Fee	IQC – Indefinite Quantity Contract
CPARS – Contractor Performance Assessment Reporting System	JV – Joint Venture
CPFF – Cost Plus Fixed Fee	LOE – Level of Effort
CPIF – Cost Plus Incentive Fee	LPTA – Lowest Price, Technically Acceptable
CRADA – Co-operative Research & Dev’t Agreement	KO – Contracting Officer
DAU – Defense Acquisition University	MAS – Multiple Award Schedule
DCAA – Defense Contracting Audit Agency	MATOC – Multiple Award Task Order Contract
DCMA – Defense Contract Management Agency	MILSPEC – Military Specification
DFARS – Defense FAR Supplement	MOA – Memorandum of Agreement
DLH – Direct Labor Hour	MOD – Contract Modification
DSBS – Dynamic Small Business Search (Now SBS)	MOU – Memorandum of Understanding
EDI – Electronic Data Interchange	NTE – Not to Exceed
EDWOSB – Economically Disadvantaged Women Owned Small Business	NTP – Notice to Proceed
EFT – Electronic Funds Transfer	OCONUS – Outside the Continental US
	ODC – Other Direct Costs

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OIG – Office of Inspector General	T&C – Terms and Conditions
OSDBU – Office of Small & Disadv. Business Utilization	TO – Task Order
OSBP – Office of Small Business Programs	TS – Top Secret
OTA – Other Transaction Authority	TS/SCI – Top Secret, Sensitive Compartmented Information
PAS – Pre-Award Survey	T&M – Time and Materials
PCO – Procuring Contracting Officer	UI – Unit of Issue
PEO – Program Executive Officer	USP – Unsolicited Proposal
PIEE – Procurement Integrated Enterprise Environment	WAWF – Wide Area Workflow
PII – Personally Identifiable Information	WOSB – Women Owned Small Business
PO – Purchase Order	
POAM – Plan of Action and Milestones	
POP – Period of Performance	
PV – Prime Vendor	
PWS – Performance Work Statement	
R&D – Research and Development	
RFI – Request for Information	
RFP – Request for Proposal	
RFQ – Request for Quotation	
SAM – System for Award Management	
SAP – Simplified Acquisition Procedures	
SAT – Simplified Acquisition Threshold	
SBLO – Small Business Liaison Officer	
SBIR – Small Business Innovation Research	
SBS – Small Business Search (formerly DSBS)	
SBU – Sensitive but Unclassified	
SCIF – Sensitive Compartmented Information Facility	
SDLC – Software Development Lifecycle	
SDVOSB – Service-Disabled Veteran-Owned Small Business	
SIC – Standard Industrial Classification (Codes)	
SIN – Special Item Number	
SOW – Statement of Work	
SPRS – Supplier Performance Risk System	
SSP – System Security Plan (also used for ‘Source Selection Plan’ in some RFPs)	
SSN – Sources Sought Notice	
STTR – Small Business Technology Transfer	
T4C – Termination for Convenience	
T4D – Termination for Default	